Special Meeting of the Board of Directors
1-A District Agricultural Association
Tuesday, July 16, 2024 – 10:00 AM
2600 Geneva Avenue, Daly City, California

MINUTES

Leah Pimentel, President	Al Perez, 1st Vice President	Leo Ma, 2nd Vice President
Mara Kopp, Director	Anthony Pantaleoni, Director	Ken Flower, Director
Tyrone Evans, Director	Chris Corgas, Director	

I. Roll Call

President Pimentel called the meeting to order at 10:05 AM. All Board Members were present except for Director Flower. Director Pantaleoni moved to excuse Director Flower. Director Flower seconded the motion. All in favor; motion carried.

Others in Attendance: Eric Blockie, Deputy Manager; Allison Keaney, CEO; Joe Barkett, Charles Southwick, CDFA; Brandi Gragg, CDFA.

II. Approval of Board Meeting Minutes from June 11, 2024: Motion made by Director Evans to approve minutes of the regular Board meeting on June 11, 2024. Seconded by Director Perez. All in favor. Motion carried.

III. Correspondence: None.

IV. Consent Agenda: Director Ma moved to approve the consent agenda. Director Corgas seconded the motion. All in favor. Motion carried.

V. Public Comments: No public comment.

VI. President's Report: President Pimentel reminded the Board to not use their cell phones during the meeting.

VII. Closed Session: AT 10:10 AM, Director Corgas moved to move the Board into closed session for the purpose of discussion with consultant/negotiator Joe Barkett as authorized under Gov. Code Section 11126 (c)(7), regarding the negotiation of possible Master Development Agreement with Deca/Catellus pursuant to Exclusive Negotiating Agreement. Director Pantaleoni seconded the motion. All in favor. Closed session commenced.

At 11:48 AM, Director Perez moved for the Board to exit closed session. Seconded by Director Evans. No action taken.

VIII. CEO/DM Report: CEO Keaney and Deputy Manager Blockie reported on the following items:

- Calendar Review & Events Recap: Deputy Manager Blockie talked about the unique success of Open Sauce held June 14-16. Staff is ramping up for August, including Pupusa Festival and boxing, then will soon announce a three-night concert run to take place the weekend after the GNR.

- Staff Updates: Staff attended in person Respectful Workplace and Equal Opportunity Training. Thank you to Director Kopp for attending. The "front of house" staff and janitorial company attended as well. We welcome Bruce Segura to the maintenance team. Marc Cordonero has decided to retire at the end of the year, after almost 25 years of service to the Cow Palace.
- CERRVF (California Emergency Response Resiliency Venues & Fairgrounds): A lobbying day at the capital took place on June 25th. Meetings were held with our elected officials, and the organization requested not to be excluded from funding sources that are open to other agencies. Also requested were master MOUs/Contracts with Cal Fire and Cal OES, with reciprocal authority with our county governments so that when they use our property, everyone understands the parameters, cost, and expectations.
- Scalability Conference at the Reno Rodeo: Very helpful insight on how they manage their sponsorships and guest experience and built their culture and relationships.
- Facilities Update:
    - We will have walk through bids this Thursday for the Barrel Roof.
    - We have begun repairs on the Round Up room serving area.
    - The upper ramp doors at the east end of the building have been replaced.
    - Doors in the Breezeway of the lower bays are next.
    - Painting and freshening the outside and arena steps.
    - Fire in the Ring boxing signs their agreement tomorrow and begins moving in on Thursday at 4pm.
    - Bay Club is interested in negotiating a new lease.

IX. Committee Reports:

1. **Finance, Budget, Audit Committee:** Chris Corgas, Finance Chair provided an overview of the final financial reports for April 2024, noting the following:

- Current position, cash on hand at $8,054,139.81
- Assets in excess of liabilities: $7,318,325.58
- Total assets $8,339,624.29
- Total Operating Revenue: $2,300,380
- Total Operating Expenditures: $2,339,238
- Net profit/loss: <$38,858>
- Not profit/loss after depreciation: $126,642
- Accounts Receivable: Still working on collecting from AT&T and Stranger Support.

Draft May 2024 Financial reports were presented, noting the following:

- Current position, cash on hand at $8,836,030
- Assets in excess of liabilities: $7,672,221
- Total assets $8,931,915
- Total Operating Revenue: $3,374,468
- Total Operating Expenditures: $3,013,019
- Net profit/loss: <$361,449>
- Not profit/loss after depreciation: $526,949

2. **Land Development:** No report
3. **Grand National Rodeo:** No report.

IV. Action Items

a. **Financial Reports for April, 2024:** Director Kopp moved to approve the final financial reports for April 2024. Director Evans seconded the motion. All in favor. Motion carried.

V. Matters of Information

1. **CEO Comments:** CEO Keaney shared that the San Mateo History Museum would be opening the "Innovators" exhibit on September 14th.
2. **Director Comments:** Director Perez shared that Sunday Streets Excelsior was taking place July 21st.

3. **Next Regular Board Meeting:** August 20, 2024 at 10:00am, Paddock Room, Cow Palace.
4. **Special Board Meeting:** July 23, 2024 at 10:00am, Paddock Room, Cow Palace.

VI. Adjournment: Motion to adjourn made by Director Perez, seconded by Director Pantaleoni. All in favor. Motion passed. The meeting adjourned 11:45 AM.

President, Leah Pimentel _____

CEO, Allison Keaney _____