

**Regular Board Meeting of the Board of Directors
1-A District Agricultural Association
Tuesday, October 15, 2019 – 10:00am
Paddock Room, Cow Palace
2600 Geneva Avenue, Daly City, California**

MINUTES

Mara Kopp, President	Barbara Wanvig, 1st VP	Anthony Pantaleoni, 2 nd VP
Ken Flower, Director	Tyrone Evans, Director	Al Perez, Director
Nancy Atkinson, Director	Leah Pimentel, Director	Chris Corgas, Director

I. Roll Call

President Kopp called the meeting to order at 10:05 a.m. All Board Members as noted were present: Director Wanvig, Director Atkinson, Director Flower, Director Evans and Director Pantaleoni. Director Perez was excused by motion of Director Flower and seconded by Director Evans. All in favor. Motion passed. Lori Marshall, CEO, and Kelley Ferreira, were also present.

II. Approval of Minutes of Board Meeting September 17, 2019 Motion made by Director Wanvig to approve the minutes, seconded by Director Atkinson. All in favor. Motion passed.

III. Public Comments –None.

Let the record show that at 10:10am Director Pimentel arrived to the meeting.

IV. Presidents Report: No report

V. CEO Report –

- 1. Review of 1st weekend of Grand National Rodeo & Jr Show:** CEO Marshall stated that attendance was down first weekend and sales are slow so far for 2nd weekend. There were no incidents which is always a good thing. Jr Show entries were up. Vendors were happy and seemed to have done well. Attendees all had a good time and were a participatory group during the performances.

Let the record show that at 10:27am Director Corgas arrived to the meeting.

VI. Action Items

- Approval to enter into an Exclusive Negotiation Agreement with Development Team pertaining to the RFQ/RFP for a Commercial Development Project: Joe Barkett gave a report on the RFQ/RFP process. Two proposals were submitted. One proposal was deemed non-compliant for no submission of deposit. Joe explained the both proposals were reviewed and gave summary of committees' evaluations. Discussion occurred. Director Pantaleoni made a motion of the following findings and recommendation: 1) That two responses to the RFQ/RFP were received, one from SyWest and one from DECA/Catellus. 2) That the response of SyWest did not meet the submittal and other requirements of the RFQ/RFP. 3) That the response of DECA/Catellus met the submittal requirements and DECA/Catellus was given a qualifying score on the RFQ. 4) That the proposal of DECA/Catellus, although it presented many questions that will require clarifications in the negotiation process going forward, was deemed sufficiently acceptable to warrant entering into a period of exclusive negotiations. 5. That the evaluation committee recommends the Board authorize staff to enter into

exclusive negotiations with DECA/Catellus for a Development Ground Lease consistent with the parameters set forth in the RFQ/RFP document. Motion was second by Director Wanvig. All in favor. Motion passed.

2. Approval of License Agreement for SF Tennis Club – CEO Marshall stated she did not have a draft of a license agreement as of this date and gave the basic information regarding the requested space and dated of a potential license agreement. CEO Marshall requested approval to move forward with negotiating with ARE-TENANT LLC regarding a license agreement for the upper parking lot to place tennis courts in this space for a 3 – 5 yr period. If accepted, she would bring back the final agreement at a future meeting for approval. Director Wanvig made a motion to allow for further negotiation of a license agreement for the tennis courts, Director Pantaleoni seconded. All in favor. Motion passed.

VII. Matters of Information

1.CEO Comments: None

2. Director Comments: Director Wanvig thanked Joe Barkett for being part of the development project.

3. Next Board Meeting: Tuesday, November 19, 2019 at 10am.

- ## **VIII. Adjournment:**
- Motion to adjourn made by Director Corgas, seconded by Director Evans. All in favor. Motion passed. Meeting adjourned 11:51 am.