

**Regular Board Meeting of the Board of Directors
1-A District Agricultural Association
Tuesday, December 12, 2023 – 10:00am
2600 Geneva Avenue, Daly City, California**

MINUTES

Chris Corgas, President Leah Pimentel, 1st Vice President Al Perez, 2nd Vice President
Mara Kopp, Director Anthony Pantaleoni, Director Ken Flower, Director
Tyrone Evans, Director Leo Ma, Director

I. Roll Call

President Corgas called the meeting to order at 10:08 AM. All Board Members as noted were present: Director Evans, Director Flower, Director Kopp, Director Ma, Director Pantaleoni, Director Perez. Absent: Director Pimentel.

Others in Attendance: Allison Keaney, CEO; Eric Blockie, Deputy Manager; Joe Barkett, Consultant.

II. Approval of Board Meeting Minutes from November 14, 2023: Motion made by Director Evans to approve minutes of the regular Board meeting on November 14, 2023. Seconded by Director Perez. All in favor. Motion passed.

III. Correspondence: No new correspondence.

IV. Public Comments: No public comment.

V. President’s Report: President Corgas commented that he had attended recent events, and it was great to see the large crowds and the Cow Palace being seen as a music venue again.

VI. Closed Session: The Board entered into closed session at 10:14 AM for the purpose of negotiating transactions of real property as authorized under Government Section 11126.

Discussion with consultant/negotiator Joe Barkett, as authorized under Government Code Section 11126 (c) (7) regarding the negotiation of possible master development agreement with Deca/Catellus pursuant to exclusive negotiating agreement. Return from closed session at 10:53 AM. No action taken.

VII. CEO/DM Report: CEO Keaney and Deputy Manager Blockie reported on the following items:

1. **Calendar Review:** DM Blockie reported that the upcoming Kaytranada concert is sold out. Several other events are being booked. CEO Keaney reported that the WFA Convention is Jan 2-6 and that President Corgas, DM Blockie, and CEO Keaney will be attending. Step Into the Light is January 11th and all directors are encouraged to attend. Genentech has sponsored the competition.
2. **Facility Project Updates:**
3. **GNR Report:** CEO Keaney attended the PRCA convention. Highlights of the convention included sponsorship workshops and discussion with the head of the Cowboy Channel regarding the possibility of broadcasting the Women of Rodeo event.

4. CFSA Elector Declaration of Authority: see section IX: Action Items.

VIII. Committee Reports:

1. **Finance, Budget, Audit Committee:** President Corgas shared the October draft financial reports, noting the following:
 - Current position, cash on hand at \$7,001,514.
 - Assets in excess of liabilities improved at \$7596018.
 - Total assets \$8,074,302
 - Total Operating Revenue: \$6007,809 (\$300,537 over budget)
 - Total Operating Expenditures: \$4,785,885 (\$240,204 over budget)
 - Net profit after depreciation: \$1,465,558 (\$515,477 over budget)
 - Accounts Receivable: Stranger Supporting making a \$5,000 payment toward their arrears.
2. **Land Development:** no report.
3. **Leadership Committee:** President Corgas, as the chair of the Leadership Committee, reviewed the timeline and process for electing the new officers. Nominations and interested Directors should email CEO Keaney and President Corgas, providing a resume and statement of interest. Candidates will be presented at the December meeting. Elections will take place at the January meeting.

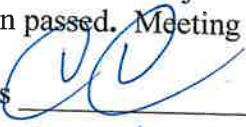
IX. Action Items

1. **Declaration of Authority for CFSA Elector, CEO Allison Keaney:** Director Pimentel moved to approve the declaration of authority to CEO Keaney to serve as elector for the Cow Palace for Board elections of the California Fair Services Authority. Director Perez seconded the motion. All in favor; motion carried.

X. Matters of Information

1. **CEO Comments:** CEO Keaney reported that the removal of box office wall panels was going well. She will prepare a Board meeting Calendar to distribute at the January meeting. She also attended a Bagley Keene update course and that all committee meetings will be noticed.
2. **Director Comments:** none
3. **Next Board Meeting:** Tuesday, January 16, 2024, at 10:00 AM in the Paddock room at the Cow Palace.

XI. Adjournment: Motion to adjourn made by Director Pantaleoni, seconded by Director Perez. All in favor. Motion passed. Meeting adjourned 11:49 AM.

President, Chris Corgas 

CEO, Allison Keaney 